

WHAT DOES AN EMPLOYER LOOK FOR IN A PROSPECTIVE EMPLOYEE?

- Understanding what employers want/need is critical for the job search. Stop looking for a job and start taking on the role of an employer who is searching for an employee.
- During the interview is when the employer attempts to determine if you can be a positive contribution to the business' operations. Can the business make money from your services?
- Express to the interviewer how you will positively contribute to the business. Mention how you increased production with your previous employer, boosted sales, improved capacity, or any impressive changes that you were a part of.
- Employers want a dedicated and committed employee who will achieve daily duties and long term goals for the business. Show how your knowledge can be an asset to their organization. This can be demonstrated by sharing your experiences with past employers when you were flexible with accepting difficult assignments, long hours, or working on the weekends without prior agreement.
- Do not voluntarily discuss any employment related problems that you may have had with a former employer with anyone in your future employer's premises: law suits, sexual harassment complaints, workers compensation, or job termination. Any negativity may give the employer a reason to reject your application.
- Do not voluntarily discuss personal problems that will keep you from devoting 100% of your efforts to your new job, such as: health issues, divorce, or seriously ill members of your immediate family.
- Do not volunteer any negative information.

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